Position:	**Pharmaceutical Physician**
Hours:	**37 (09:00 - 17:30 Mon – Thurs 09:00 – 17:00 Fri)**
Base Salary:	**Starting from £100,000** (open to full early negotiation for right candidate)
Benefits:	**Private Health Insurance * Life Assurance * Contributory Pension Scheme**
Location:	**Egham, Surrey, UK, (M25, J11/J13, Surrey/Middlesex borders).**

About Us

Essential Pharma is part of a larger group of companies whose aim is to ensure the sustainable supply of low volume, difficult to manufacture but clinically well-established pharmaceutical products to patients who need them. These branded and generic medicines form an essential part of the pharmacopeia and represent many therapeutic areas. We operate in over 20 countries, including in the UK, EU, Asia and New Zealand, supplying a portfolio of over 150 essential therapies across 9 therapeutic areas. Our products are manufactured to the highest regulatory standards at 8 sites in the EU and 2 sites in the USA.

The Role

The purpose of this role is to act as the in-house medical expert across many of the business' operating functions, including the provision of that expertise to support the teams in Pharmacovigilance, Medical Affairs, Regulatory Affairs, Business Development and Mergers & Acquisitions. The role is strategic and operational, providing crucial insights into the safety, efficacy and unique clinical attributes of the company's diverse portfolio of existing products and target acquisition products.

The position will collaborate closely with other in-house subject matter scientific experts, and the Commercial team, to interrogate commercially interesting opportunities to extend market access, clinical indications and other patient-focussed benefits of the existing range of medicinal products and medical devices. These activities will contribute to organic growth. The expertise will apply to medicines in several therapeutic areas and therapeutic indications across multiple marketing territories.

The role will also focus on evaluating prospective acquisition products, evaluating their clinical benefits and usage, offering insights from a medical perspective to help build robust business cases as part of the M&A bidding process.

As a physician working in the pharmaceutical industry, the medical expertise is well-suited to extensive and relevant application including, but not limited to, the preparation and/or review of clinical expert statements, justifications for market access applications and oversight of the medico-legal regulatory approval process.

Key Duties and Responsibilities

Your main tasks and responsibilities will include:

General

- Educate, advise and train cross-functional teams on treatment pathways and prescribing decision making on relevant therapeutic areas.
- Assume the role if in-house medical expert, advising colleagues, partners, regulators and other stakeholders in the opportunities for enhanced clinical use, safety and other medical insights for the company's products and competitors' medicines
- Participate in the preparation and/or review of justifications for pricing adjustment applications for the Ethical Pricing Intelligence Committee (EPIC)

Department

Operations

Pharmacovigilance

- Oversee the PV function, assuring compliance with relevant regulations and interacting with the EU QPPV to review relevant documents
- Review and medically assess, where necessary, adverse event cases
- Prepare, or review and approve, PV-related reports as part of the maintenance of core products in the portfolio
- Review and approve agreements and other documents that confer medical-related responsibilities on the company
- Maintain medical oversight of any clinical studies in which the company is the Sponsor

Medical Affairs

- Provide guidance and support, where relevant, to escalated medical enquiries especially when raised by GPs, hospital doctors and other physicians to ensure swift and accurate responses are offered

Regulatory Affairs

- Prepare, or approve, clinical expert statements where demonstrable evidence of expertise in the therapeutic area is provided
- Review Product Information (SmPCs, PILs etc.)
- Provide guidance and insights to the regulatory affairs team as a subject matter expert, relating to the maintenance of existing products and the interrogation of newly acquired products

M&A

- Subject target acquisition products to comprehensive scrutiny as part of the collective due diligence effort in M&A projects, identifying risks, strengths, opportunities and threats to the go/no go decision
- Interact with medical counterparts in divesting companies

- Work closely with M&A in the understanding of prescribing formularies, prescribing and clinical usage practices, patient behaviour and how these factors drive sales of products, formulations, pack sizes, etc.

Market Access

- Provide medical and clinical expertise in the creation of compelling Market Access justifications

Commercial

- Work closely with the Commercial team, creating a medical, clinical or safety rationale for increasing the competitive commercial prospects for the company's products
- Act as one of the company's approvers of promotional materials in the context of the medico-legal regulatory (MLR) process Develop and advise on brand strategies and key marketing messages in line with ABPI and other compliance guidelines
- Identify KOLs across target countries and develop strong working relationships within key therapy areas to support M&A activities and marketing strategies.

Your Profile

You will have:

Qualifications

- Medically qualified and GMC registered Physician

  or
- Qualified physician, with Dip Pharm Med or equivalent preferred

Experience

- Relevant experience as a physician essential
- Previous experience in the pharmaceutical industry preferrable but not essential, and this is an equally good opportunity for a physician to transition to industry.
- Demonstrable experience with ABPI or similar in other nations
- Extensive knowledge of all relevant medicinal product regulations in the UK
- Knowledge of prescribing practice and patient use across a range of therapeutic areas
- Previous experience as final medical signatory preferable
- Experience in the assessment of adverse events and medical information enquiries

Competencies

- Strong agile thinker who can adapt to situations of high-speed change
- Good attention to detail
- Problem solver who can work through complex issues
- Candidate must demonstrate a “growth” mindset and willingness to learn
- Must demonstrate integrity and high ethical standards
- Previous demonstration of working effectively as part of team with strong influencing and collaboration
- Demonstrates a willingness to achieve goals together and respect the view of others, in the context of changing priorities and strict deadlines
- Results orientated and accountable for actions
- Believes and embraces the company’s commitment to continuous improvement, quality management, values and behaviours

To apply

Please send your CV to **careers@essentialpharmagroup.com** along with your current salary and salary expectations.